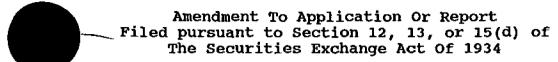
SECURITIES AND EXCHANGE COMMISSION Washington, D.C.

FORM 8





ISP Chemicals Inc. ISP Technologies Inc. "/ International Specialty Products Inc. ISP (Puerto Rico) Inc. ISP Environmental Services Inc. ISP Filters Inc. ISP Global Technologies Inc. ISP International Corp. ISP Investments Inc. ISP Management Company, Inc. ISP Mineral Products Inc. ISP Minerals Inc. ISP Real Estate Company, Inc. ISP Realty Corporation Verona Inc. Bluehall Incorporated

PROCESSIO BY

APR 8 1992

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(Exact name of registrants as specified in charters)

AMENDMENT NO. 1

The undersigned registrants hereby amend the following items, financial statements, exhibits or other portions of their Annual Report on Form 10-K for the year ended December 31, 1991 ("Form 10-K") as set forth below:

(List all such items, financial statements, exhibits or other portions amended)

1. The cover page is amended by adding the following at the end thereof under the heading "Documents Incorporated by Reference:"

The Proxy Statement for the 1992 Annual Meeting of Shareholders of International Specialty Products Inc. is incorporated by reference in Part III, Item 13.

- 2. Item 4(a)(3) <u>Exhibits</u> is amended by adding the following additional exhibit, a copy of which is attached:
- (13) Excerpts from the Annual Report to Shareholders for the year ended December 31, 1991 (pages 23-48) covering material incorporated by reference in Part I, Item 1 and in Part II, Items 6,7 and 8 hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this amendment to be signed on its behalf by the undersigned, thereunto duly authorized.

ISP Chemicals Inc. ISP Technologies Inc. International Specialty Products Inc. ISP (Puerto Rico) Inc. ISP Environmental Services Inc. ISP Filters Inc. ISP Global Technologies Inc. ISP International Corp. ISP Investments Inc. ISP Management Company, Inc. ISP Mineral Products Inc. ISP Minerals Inc. ISP Real Estate Company, Inc. ISP Realty Corporation Verona Inc. Bluehall Incorporated (Registrants)

Date: March 31, 1992

Stephen A. Block Senior Vice President, General Counsel & Secretary of each of the Registrants

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FINANCIALERIVIEW

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

GENERAL

In July 1991, International Specialty Products Inc. (the "Company"), a newly formed indirect subsidiary of GAF Corporation ("GAF"), completed an initial public offering of 19,388,646 shares, or 19.4%, of its common stock, at an initial public offering price of \$15.50. The Company, through its subsidiaries, operates the businesses and owns substantially all of the operating assets formerly operated and owned by GAF Chemicals Corporation ("GCC"), its direct parent.

The Company was formed in 1991 to acquire, through a stock acquisition, substantially all of the operating businesses then conducted by GCC. GCC transferred (i) to newly formed subsidiaries, its assets and liabilities (other than those relating to certain investments and the capital stock of its existing subsidiaries), and (ii) to the Company, the capital stock of such newly formed subsidiaries, together with the capital stock of its existing operating subsidiaries.

GAF was acquired on March 29, 1989 in a management-led buyout (the "Acquisition") for a total price of \$1.4 billion. The capital structure and accounting bases of the assets and liabilities of the Company subsequent to and as a result of the Acquisition differ from those of the Company's business for periods prior to the Acquisition (the "Predecessor Company"). Consequently, in addition to interest expense incurred on Acquisition borrowings, the Company's results of operations subsequent to the Acquisition reflect non-cash charges that are not applicable to the Predecessor Company, consisting of goodwill amortization and depreciation of increased asset values resulting from the Acquisition. Such non-cash charges amounted to \$19.1 million, \$19 million and \$14 million for the year 1991, the year 1990 and the nine months ended December 31, 1989, respectively.

RESULTS OF OPERATIONS

The following table sets forth certain pro forma operating data for the year 1989, and historical data for the years 1990 and 1991. To facilitate the comparison of results for the three years, data for the year 1989 has been adjusted on a pro forma basis to reflect the Acquisition as if it had been completed on January 1, 1989. Accordingly, goodwill amortization, depreciation of increased asset values and interest expense related to debt incurred in the Acquisition have been reflected for the year 1989. The Company's investment in GAF-Hüls is reflected in the Company's financial statements using the equity method of accounting and the Company's share of the joint venture's earnings is reflected in operating income. See Note 12 of Notes to Consolidated Financial Statements.

| | Histo | Pro Forma | | |
|--|------------------------------------|------------------------------------|---|--|
| (Dollars in Millions) | Year Ended December 31, 1991 | Year Ended December 31, 1990 | Year Ended December 31, 1989 (Unaudited) \$469.6 \$115.9 (93.6) | |
| Net sales | \$525.8 | \$511.7 | | |
| Operating income Interest expense Other income (expense), net | \$140.5 (52.7) (8.8) | \$133.1 (85.2) | | |
| Income before income taxes Income taxes | 79.0 (28.1) | 45.3 (14.5) | 22.9 (13.3) | |
| Net income | \$ 50.9 | \$ 30.8 | \$ 9.6 | |
| Operating margin | 26.7% | 26.0% | 24.7% | |

1991 COMPARED WITH 1990

In 1991, the Company recorded its ninth consecutive year of increased operating income. Net sales increased by \$14.1 million (3%) to \$525.8 million in 1991 from \$511.7 million in 1990. Operating income was \$140.5 million in 1991, an increase of \$7.4 million (6%) over 1990. Net income increased by \$20.1 million (65%) to \$50.9 million in 1991 from \$30.8 million in 1990.

Specialty derivative chemicals and mineral products contributed to the increase in net sales. Net sales of specialty derivative chemicals increased by \$14.6 million (4%) as a result of higher volumes, an improved product mix, and higher pricing, partially offset by the unfavorable impact of foreign exchange rates. Net sales of mineral products increased by \$2.8 million (3%), due to higher selling prices.

The growth in the Company's operating income resulted primarily from a \$7.4 million (7%) increase in operating income of specialty derivative chemicals, due to the improvement in product mix and higher pricing described above. These gains were partially offset by additional selling, general and administrative expenses and increased new product costs and an unfavorable foreign exchange impact. The operating income of mineral products increased by \$2.2 million (11%).

Interest expense in 1991 was \$52.7 million, a decrease of \$32.5 million from 1990. The decrease was attributable to the repayment of \$299 million of bank debt in 1991, mainly from the proceeds of the initial public offering, and also to a general decline in prevailing interest rates and a reduction in the interest rate pricing provisions applicable to the Company's bank borrowings.

Other income (expense) is comprised of net investment income and other nonoperating and nonrecurring items of income and expense. For the year 1991, the Company had net other expense of \$8.8 million, compared with net other expense of \$2.6 million in 1990. The increased net expense in 1991 was due primarily to a one-time charge of \$3.8 million, representing the Company's portion of the costs in

connection with the termination of the GAF Equity Appreciation Plan upon completion of the initial public offering, and also to lower net investment income in 1991.

1990 COMPARED WITH PRO FORMA 1989

In 1990, the Company recorded its eighth consecutive year of increased operating income. Net sales increased by \$42.1 million (9%) to \$511.7 million in 1990 from \$469.6 million in 1989. Operating income was \$133.1 million in 1990, representing an increase of \$17.2 million (14.8%) over 1989. Net income increased by \$21.2 million to \$30.8 million in 1990 from \$9.6 million in 1989.

Specialty derivative chemicals, mineral products, filter products and advanced materials all contributed to the increase in net sales. Specialty derivative chemicals net sales increased \$31.9 million (8.7%) as a result of the favorable impact of foreign exchange rates of \$20 million; a combination of an improved product mix, new product introductions and higher pricing totaling \$7.8 million; and the inclusion of the full-year results of \$4.1 million of Sutton Laboratories, Inc. ("Sutton"), which the Company acquired in April 1989. Net sales of mineral products increased by \$6 million (7.8%), due to higher unit volumes.

The growth in the Company's operating income resulted primarily from a \$19 million (21.3%) increase in operating income of specialty derivative chemicals, due to the favorable net impact of foreign exchange rates of \$14.1 million, an improvement in margins totaling \$8.3 million attributable to product mix and new product introductions, and the full-year results of Sutton of \$2.4 million. These gains were partially offset by additional selling, general and administrative expenses and increased new product and applicable costs totaling \$5.8 million. The operating income of mineral products was unchanged as gains from higher sales volumes were offset by higher manufacturing costs.

Interest expense in 1990 was \$85.2 million, a decrease of \$8.4 million from the 1989 level. The decrease was attributable to a general decline in prevailing interest rates and a reduction in the interest rate pricing provisions applicable to the Company's bank borrowings.

Other income (expense) is comprised of net investment income and other nonoperating and nonrecurring items of income and expense. For the year 1990, the Company had net other expense of \$2.6 million, compared with net other income of \$ o million in 1989. The increased net expense in 1990 was due primarily to lower net investment income in 1990.

INCOME TAXES

The tax provision reflected in 1989 on a pro forma basis consists of foreign income taxes only. The effective tax rate, which is a function of the amount of income taxes paid in relation to income before income taxes, decreased from 1989 to 1990 because of a decrease in domestic losses from operations (for which no pro forma taxes are required) and a reduction in the effective tax rate on foreign operations due to foreign tax rate reductions.

The increase in the effective income tax rate from 32.1% for the year 1990 to 35.6% for the year 1991 was attributable to profitable domestic and foreign operations for which domestic and foreign income taxes were provided for 1991.

LIQUIDITY AND FINANCIAL CONDITION

The net proceeds of \$281.3 million from the initial public offering were paid by the Company to G Industries Corp. ("G Industries"), the parent company of GCC, to reduce the Company's intercompany note (the "Intercompany Term Note"). G Industries then used such funds to reduce its \$600 million bank term loan. The remaining term loan amortization payments (and thus the remaining Intercompany Term Note amortization payments) were reduced on a pro rata basis.

In March 1992, two domestic subsidiaries of the Company (the "Issuers") issued \$200 million of 9% Senior Notes (the "Notes") due 1999. The net proceeds from the issuance of the Notes were used by the Company to repay a portion of the Intercompany Term Note to G Industries, and by G Industries to repay a portion of the term loan under the Credit Agreement.

The Notes are general unsecured obligations of the Issuers. Upon issuance of the Notes, the Credit Agreement was amended, with the Issuers assuming G Industries' obligations under the Credit Agreement, including the term loan and the combined revolving credit/letter of credit facility (except for obligations related to letters of credit issued on behalf of GAF Building Materials Corporation, which are limited to \$40 million). In addition, all liens on assets of the Company securing the Bank indebtedness were released, with the result that the remaining Bank indebtedness and the Notes rank pari passu.

As a result of the foregoing, the Company's scheduled repayments of long-term debt for the year 1992 have been reduced to \$25.7 million.

During the year 1991, the Company generated cash flow from operations of \$47.3 million, which was \$3 o million lower than net income, as \$39.3 million of depreciation, goodwill amortization and deferred taxes were more than offset by an increase in working capital of \$21 million, an increase in other assets of \$12 million mainly resulting from

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undistributed equity in income from the GAF-Hüls joint venture, and a decrease in other liabilities of \$6.5 million resulting primarily from expenditures against plant shutdown reserves.

In 1991, the Company invested \$34.4 million in plant and equipment and approximately \$17.8 million in research and development, compared with \$35.6 million and \$16.3 million, respectively, in 1990. Such investments were funded principally by internally generated cash flow. Net cash used for financing activities in 1991 was \$22.1 million, including repayments of long-term and short-term debt totaling \$300.9 million, and dividends and distributions to GCC of \$27.7 million, mostly offset by proceeds of \$281.3 million from the initial public offering and by a capital contribution from GCC of \$25.3 million.

Fluctuations in the value of foreign currencies cause U.S. dollar translated amounts to change in comparison with previous periods and, accordingly, the Company cannot quantify in any meaningful way the effect of such fluctuations upon future income. This is due to the large number of currencies involved, the constantly changing exposure in these currencies, the fact that all foreign currencies do not react in the same manner against the U.S. dollar, and the complexity of intercompany relationships (including the Company's practice of purchasing Deutsche mark denominated butanediol from GAF-Hüls, which serves to offset in part the adverse effect on net sales and income of a stronger U.S. dollar). The Company has a policy to manage these exposures to minimize the effects of fluctuations in foreign currencies. Part of that management includes entering into foreign exchange contracts from time to time in order to hedge a portion of both borrowings denominated in foreign currency and purchase commitments related to the operations of foreign affiliates. Gains and losses on such contracts are deferred and amortization is included in the measurement of the foreign currency transactions hedged. Forward contract agreements require the Company and the counterparty to exchange fixed amounts of U.S. dollars for fixed amounts of foreign currency on specified dates. The value of such contracts will vary with changes in the market exchange rates. During periods in which the dollar has been strong, the Company has sought to maintain its foreign operating income in dollar terms by offsetting changes in exchange rates with price increases. There can be no assurance that if undertaken in the future, any such efforts will be successful.

The parent corporations of the Company, including GAF, G-1 Holdings, G Industries and GCC, are essentially holding companies without independent businesses of operations and, as such, are dependent upon the cash flow of their subsidiaries, including the Company, in order to satisfy their

obligations. For a description of such obligations see Note 16 of Notes to Consolidated Financial Statements. In the event that such parent corporations were unable to meet their cash needs from sources other than the Company, they might take various actions, including, among other things, seeking to cause the Company to make distributions to stockholders by means of dividends or otherwise, cause the Company to make loans to its parent corporations or cause GCC to sell shares of common stock. The Company does not believe that the dependence of its parent corporations on the cash flows of their subsidiaries will have a material adverse effect on the operations, liquidity or capital resources of the Company.

Sales, operating income and identifiable assets by geographic area are set forth in Note 14 of Notes to Consolidated Financial Statements. For information with respect to historical income taxes, see Note 5 of Notes to Consolidated Financial Statements.

In December 1990, the Financial Accounting Standards Board (the "FASB") issued Statement of Financial Accounting Standards No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions." See Note 9 of Notes to Consolidated Financial Statements for a discussion of the potential impact of this new accounting standard on the Company's financial statements. In February 1992, the FASB issued Statement No. 109, "Accounting for Income Taxes", which established financial accounting and reporting standards for the effects of income taxes. The new standard is effective no later than for the year 1993. The Company does not anticipate that the implementation of these pronouncements will have a material adverse effect on the financial position or net income of the Company.

The Company does not believe that inflation has had a material effect on its results of operations during the past three years. However, there can be no assurance that the Company's business will not be affected by inflation in the future.

SELECTED FINANCIAL DATA

Set forth below are selected consolidated financial data of the Company and the Predecessor Company. The capital structure and accounting bases of the assets and liabilities of the Company subsequent to April 2, 1989 differ from those of the Predecessor Company for prior periods as a result of the Acquisition. Financial data of the Predecessor Company are presented on a historical cost basis. Financial data of the Company reflect the Acquisition under the purchase method of accounting. Accordingly, financial data for periods subsequent to the Acquisition are not comparable to data for

periods prior thereto, because the periods subsequent to the Acquisition reflect interest expense on Acquisition borrowings as well as non-cash charges that are not applicable to the Predecessor Company, consisting of goodwill amortization and depreciation of increased asset values resulting from the Acquisition. Such non-cash charges amounted to \$19.1 million, \$19 million and \$14 million for the year 1991, the year 1990 and the nine months ended December 31, 1989, respectively.

| | | Company | | Predecessor Company | | | |
|------------------------|------------|------------------------------|--|--|---------------------|------------------------|----------------------------|
| (Dollars in Thousands) | | r Ended ember 31, 1990 | Nine Months Ended December 31, 1989 | First Quarter Ended April 2, 1989 | Year (1988 | Ended December 1987 | : 31, 1 98 6 |
| Operating data: | | | <u> </u> | | | | |
| Net sales | \$ 525,786 | \$ 511,652 | \$ 354,677 | \$114,885 | \$406,735 | \$362,075 | \$310,768 |
| Operating income | 140,522 | 133,056 | 89,261 | 30,998 | 97,869 | 93,101 | 76,836 |
| Interest expense | 52,693 | 85,224 | 66,434 | 2,032 | 7,211 | 6,530 | 4,947 |
| Income before income | | | | | | | |
| taxes | 78,968 | 45,323 | 23,170 | 29,244 | 93,708 | 91.532 | 67,891 |
| Net income | 50,855 | 30,768 | 12,349 | 18,248 | 61,204 | 55,592 | 42,332 |
| Other data: | | | | | | | |
| Operating margin | 26.7% | 26.0% | 25.2% | 27.0% | 24.1% | 25.7% | 24.7% |
| Depreciation | \$ 19,719 | \$ 18,780 | \$ 11,995 | S 2,314 | \$ 8,689 | \$ 7,767 | \$ 9,625 |
| Goodwill | | | | | | | |
| amortization | 14,067 | 13,996 | 10,242 | - | - | | - |
| Capital expenditures | 34,422 | 35,627 | 22,909 | 3,837 | 40,575 | 28,889 | 9.967 |
| | | Company | | | Predecessor Company | | any |
| | 1991 | December 31, 1990 | 1989 | | 1988 | December 31. 1987 | 1986 |
| Balance Sheet data: | | | | | | | |
| Working capital | \$ 89,649 | \$ 65,658 | \$ 95,400 | | \$ 46,586 | \$ 70,442 | \$ 59.346 |
| Total assets | 1,074,724 | 1,064,496 | 1,057,794 | | 339,653 | 328.235 | 254,955 |
| Long-term debt | 413,746 | 698,044 | 734,018 | | 71,677 | 73,761 | 68.+33 |
| Stockholders' equity | 484,372 | 154,987 | 143,921 | | 122,131 | 148,231 | 73,302 |

CONSOLIDATED STATEMENTS OF INCOME

| | | Company | | Predecessor Company |
|--|------------------------------------|------------------------------------|--|--|
| (In thousands, except per share amounts) | Year Ended December 31, 1991 | Year Ended December 31, 1990 | Nine Months Ended December 31, 1989 | First Quarter Ended April 2, 1989 |
| Net sales | \$525,786 | \$511,652 | \$354,677 | \$114,885 |
| Costs and expenses: | | | <u> </u> | |
| Cost of products sold | 268,255 | 269,040 | 194,012 | 64,391 |
| Selling, general and administrative | 102,942 | 95,560 | 61,162 | 19,496 |
| Goodwill amortization | 14,067 | 13,996 | 10,242 | |
| Total costs and expenses | 385,26 4 | 378,596 | 265,416 | 83,887 |
| Operating income | 140,522 | 133,056 | 89,261 | 30,998 |
| Interest expense | (52,693) | (85,224) | (66,434) | (2,032) |
| Provision for termination of Equity | | | | |
| Appreciation Plan | (3,843) | _ | - | · |
| Other income (expense), net | (5,018) | (2,509) | 343 | 278 |
| Income before income taxes | 78,968 | 45,323 | 23,170 | 29,244 |
| Income taxes | (28,113) | (14,555) | (10,821) | (10,996) |
| Net income | \$ 50,855 | \$ 30,768 | \$ 12,349 | \$ 18,248 |
| Earnings per common share | \$.56 | \$.38 | \$.15 | N/A |
| | | | | |
| Weighted average number of common shares outstanding | 90,194 | 80,500 | 80,500 | N/A |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

| | December 31, | | |
|--|--------------|-------------|--|
| (Thousands) | 1991 | 1990 | |
| Assets | | | |
| Current Assets: | | | |
| Cash and cash equivalents | \$ 10,085 | \$ 19,317 | |
| Accounts receivable, less reserve: | | | |
| 1991\$2,221, 1990\$2,433 | 72,023 | 80,775 | |
| Inventories | 93,836 | 83,716 | |
| Other current assets | 11,707 | 9,488 | |
| Receivable from related parties | 6,587 | 3,421 | |
| Total Current Assets | 194,238 | 196,717 | |
| Property, Plant and Equipment, net | 338,737 | 324,037 | |
| Excess of cost over net assets of businesses acquired, net of accumulated | | | |
| amortization of \$38,305 and \$24,238, respectively | 488,428 | 502,445 | |
| Other assets | 53,321 | 41,297 | |
| Total Assets | \$1,074,724 | 51,064,496 | |
| Liabilities and Stockholders' Equity | | | |
| Current Liabilities: | | | |
| Short-term debt and current maturities of long-term debt | \$ 7,069 | S 9,767 | |
| Current maturities of Intercompany Term Note | 18,694 | 32,500 | |
| Accounts payable | 36,507 | 38,289 | |
| Accrued liabilities | 36,932 | 41,570 | |
| Income taxes | 5,387 | 8,933 | |
| Total Current Liabilities | 104,589 | 131,059 | |
| Long-term debt less current maturities | 61,445 | 68.319 | |
| Intercompany Term Note | 282,301 | 567,500 | |
| Borrowings under Intercompany Revolving Note | 70,000 | 62,225 | |
| Deferred income taxes | 39,058 | 33,526 | |
| Other liabilities | 32,959 | 46,880 | |
| Commitments and contingencies | | | |
| Stockholders' Equity: | | | |
| Capital stock and additional paid-in capital | 506,041 | 199.433 | |
| Excess of purchase price over adjusted historical cost of Predecessor Parent Company | | | |
| shares owned by Predecessor Parent Company stockholders | (63,483) | (63.483) | |
| Retained earnings | 23,160 | _ | |
| Cumulative translation adjustment and other | 18,654 | 19.037 | |
| Total Stockholders' Equity | 484,372 | 154.987 | |
| Total Liabilities and Stockholders' Equity | \$1,074,724 | \$1,064,496 | |
| | | | |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

| | | Company | | Predecessor Company | |
|---|------------------------------------|------------------------------------|--|--|--|
| (Thousands) | Year Ended December 31, 1991 | Year Ended December 31, 1990 | Nine Months Ended December 31, 1989 | First Quarter Ended April 2, 1989 | |
| Cash and cash equivalents, beginning of period | \$ 19,317 | \$ 18,309 | s — | \$ 34,828 | |
| Cash Flows from Operating Activities: | | | | | |
| Net income | 50,855 | 30,768 | 12,349 | 18,248 | |
| Adjustments to reconcile net income to net cash | | | | | |
| provided by operating activities: | | | | | |
| Depreciation | 19,719 | 18,780 | 11,995 | 2,314 | |
| Goodwill amortization | 14,067 | 13,996 | 10,242 | | |
| Deferred income taxes | 5,532 | 5,090 | 8,083 | 1,741 | |
| (Increase) decrease in working capital | (20,989) | (5,517) | (30,745) | (14,548) | |
| (Increase) decrease in other assets | (12,024) | (658) | (3,443) | (2,194) | |
| Increase (decrease) in other liabilities | (6,485) | (8,717) | 22,108 | (2) | |
| (Increase) decrease in receivable from | | | | | |
| related parties | (3,166) | 3,509 | (7,278) | 3,863 | |
| Other, net | (189) | 2,326 | (3,340) | 379 | |
| Net cash provided by operating activities | 47,320 | 59,577 | 19,971 | 9,801 | |
| Cash Flows from Investing Activities: | · - | | | | |
| Capital expenditures | (34,422) | (35,627) | (22,909) | (3,837) | |
| Acquisition of Predecessor Company, | | | | | |
| net of cash acquired | | _ | (585,323) | | |
| Acquisition of Sutton Laboratories, | | | | | |
| net of cash acquired | | | (31,975) | | |
| Net cash used in investing activities | (34,422) | (35,627) | (640,207) | (3,837) | |
| Cash Flows from Financing Activities: | | | | | |
| Proceeds from initial public offering | 281,272 | _ | _ | | |
| Increase (decrease) in short-term debt | (9,212) | 1,008 | (1,137) | 2,285 | |
| Proceeds from debt incurred to acquire | | | | | |
| Predecessor Parent Company | _ | | 611.144 | _ | |
| Proceeds from debt financing | _ | 653,000 | 56,978 | _ | |
| Repayments of long-term debt | (291,680) | (657,966) | (6,140) | | |
| Change in cumulative translation adjustment | (215) | 11,610 | 7.427 | (2,928) | |
| Dividends and distributions to GCC | (27,695) | (31,312) | (30,301) | (18,248) | |
| Capital contribution by GCC | 25,336 | | | 4,149 | |
| Other, net | 64 | 718 | 574 | (238) | |
| Net cash provided by (used in) financing | | · | | | |
| activities | (22,130) | (22,942) | 038,545 | (14,980) | |
| Net change in cash and cash equivalents | (9,232) | 1,008 | 18,309 | (9,016) | |
| Cash and cash equivalents, end of period | \$ 10,085 | \$ 19,317 | \$ 18,309 | \$ 25,812 | |

| | | Сотрапу | | |
|---|------------------------------------|------------------------------------|--|--|
| (Thousands) | Year Ended December 31, 1991 | Year Ended December 31, 1990 | Nine Months Ended December 31. 1989 | First Quarter Ended April 2, 1989 |
| Supplemental Cash Flow Information: | | | | |
| (Increase) decrease in working capital items: | | | | |
| Accounts receivable | \$ 8,752 | \$ (1,228) | \$ (416) | \$ (17,946) |
| Inventories | (10,120) | (10,299) | (9,312) | 3,368 |
| Other current assets | (2,219) | 3,531 | (1,921) | (1,630) |
| Accounts payable | (1,782) | (6,581) | (1,223) | (2,123) |
| Accrued liabilities | (12,074) | 8,044 | (10,986) | (711) |
| Income taxes | (3,546) | 1,016 | (6,887) | 4,494 |
| Net (increase) decrease in working capital items | \$(20,989) | \$ (5,517) | \$ (30,745) | \$ (14,548) |
| Cash paid during the period for: | | | | |
| Interest | \$ 55,577 | \$ 93,544 | \$ 61,920 | \$ 1,807 |
| Income taxes (including taxes paid pursuant to | | | | |
| Tax Sharing Agreement) | 25,211 | 8,443 | 9,625 | 4,761 |
| Acquisition of Sutton Laboratories, net of cash acquired: | | | | |
| Fair market value of assets acquired | | | \$ 32,907 | |
| Purchase price of acquisition | | | (31,975) | |
| Liabilities assumed | | | \$ 932 | |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

| (Thousands) | Capital Stock and Additional Paid-in Capital | Cumulative Translation Adjustment and Other | Retained Earnings |
|---------------------------------------|--|--|----------------------|
| April 2, 1989 | \$217,929 | \$ | \$ <u> </u> |
| Net income | | _ | 12,349 |
| Translation adjustment | _ | 7,427 | _ |
| Dividends and distributions to GCC | (17,952) | | (12,349) |
| December 31, 1989 | \$199,977 | \$ 7,427 | s — |
| Net income | _ | _ | 30,768 |
| Translation adjustment | | 11,610 | _ |
| Dividends and distributions to GCC | (544) | | (30,768) |
| December 31, 1990 | \$199,433 | \$19,037 | \$ _ |
| Net income | | _ | 50,855 |
| Proceeds from initial public offering | 281,272 | _ | |
| Translation adjustment | _ | (215) | _ |
| Dividends and distributions to GCC | _ | | (27,695) |
| Capital contribution by GCC | 25,336 | _ | _ |
| Unfunded pension liability | | (168) | |
| December 31, 1991 | \$506,041 | \$18,654 | \$ 23,160 |

PREDECESSOR COMPANY

| January 1, 1989 | \$110,064 | \$12,067 | s — |
|------------------------------------|-------------|----------|----------|
| Net income | | _ | 18,248 |
| Translation adjustment | | (2,928) | |
| Dividends and distributions to GCC | | _ | (18,248) |
| Capital contribution by GCC | 4,149 | _ | _ |
| April 2, 1989 | \$114,213 | 5 9,139 | s — |

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

Note

FORMATION OF THE COMPANY

International Specialty Products Inc. (the "Company") was formed on April 25, 1991 and is an 80.6% owned subsidiary of GAF Chemicals Corporation ("GCC"), which is a wholly owned subsidiary of G Industries Corp. ("G Industries"). The authorized capital stock of the Company consists of 300,000,000 shares of common stock (par value \$.01 per share) and 20,000,000 shares of preferred stock (par value \$.01 per share). On April 26, 1991, the Company issued 10 shares of its common stock to GCC in exchange for \$10.00. The Company acquired all the shares of the capital stock of the subsidiaries of GCC which own substantially all of GCC's operating assets. The Company and its subsidiaries also assumed GCC's liabilities related to such assets and certain intercompany notes (see Note 8). In connection with these transactions, the Company issued an additional 80,499,990 shares of its common stock to GCC and entered into certain agreements with its affiliates (see Notes 5, 8 and 11).

The accompanying consolidated financial statements have been prepared on a basis which retroactively reflects the formation of the Company, as discussed above, for all periods presented. Stockholders' equity, long-term debt and the related interest expense and income tax effect thereon have been reflected retroactively for each of the periods presented. Excess cash generated prior to July 1, 1991 has been reflected as dividends and/or distributions to GCC for all periods presented. Certain allocations between GCC and the Company have been reflected in the historical financial statements based on methods that management believes to be reasonable (see Note 11).

A predecessor company to GAF Corporation (the "Predecessor Parent Company") was acquired on March 29, 1989 in a management-led buyout (the "Acquisition"). Newco Holdings, Inc. (which subsequently changed its name to GAF Corporation) ("GAF"), together with its wholly owned subsidiary, G-I Holdings, Inc. ("G-I Holdings"), and its wholly owned subsidiary, G Industries, were established to effect the Acquisition. The total Acquisition consideration of \$1.423 billion was financed in part by the Predecessor Parent Company's cash on hand and by borrowings from banks and others. The original bank borrowings were replaced by a long-term financing arrangement in September 1990 (see Note 8).

The Acquisition was accounted for under the purchase method of accounting. Accordingly, the historical book values of the assets and liabilities of GCCs predecessor company prior to the Acquisition (the "Predecessor Company") were adjusted to their fair values, as estimated at March 29, 1989. As a result, an excess of cost over net assets of businesses acquired ("goodwill") related to the Company of \$498.9 million was recorded. Such amount was based on the excess of the Acquisition consideration allocated to the Company over the estimated fair market value as of March 29, 1989 of the assets and liabilities of the Company.

Since certain members of the management group beneficially owned shares of the Predecessor Parent Company's common stock before the Acquisition and own shares of GAF after the Acquisition, the purchase method of accounting does not apply to their shares of the Predecessor Parent Company. Accordingly, for accounting purposes, stockholders' equity reflects the total shares of the Predecessor Parent Company owned by the management group at their respective adjusted historical costs, reduced by the consideration paid by GAF for the Predecessor Parent Company shares owned by the management group (including payments by the Predecessor Parent Company to cancel outstanding options for stock of the Predecessor Parent Company), resulting in a total reduction in stockholders' equity of \$72.6 million, computed as shown below, of which \$63.5 million was allocated to the Company based on the ratio of the fair value of the Company's net assets to the total Acquisition consideration.

(Thousands)

| Aggregate actual historical cost (to the management group) of the Predecessor Parent Company shares | |
|--|-------------------|
| owned by the management group | \$ 23,621 |
| Management group's proportionate share of the | 46 777 |
| Predecessor Parent Company book value | 65,727 |
| Adjusted historical cost (to the management group) of the Predecessor Parent Company shares owned by the management group Less: consideration paid by GAF to the management group for the Predecessor Parent Company shares | 89,348 |
| owned by the management group | (161,953) |
| Excess of purchase price paid by GAF to the management group for the Predecessor Parent Company shares over the adjusted historical cost do the management group) of the Predecessor Parent Company shares owned by the management group Less: amounts related to other affiliates | (72,605) 9,122 |
| Amount related to the Company | \$ (63,483) |

Note

INITIAL PUBLIC OFFERING

In July 1991, the Company completed an initial public offering of 19,388,646 shares, or 19.4%, of its common stock, at a price of \$15.50 before underwriters' discount. The net proceeds of \$281.3 million from the initial public offering were paid by the Company to G Industries to reduce the Company's Intercompany Term Note (see Note 8). G Industries then used such funds to reduce its \$600 million bank term loan. The remaining term loan amortization payments (and thus the remaining Intercompany Term Note amortization payments) were reduced on a pro rata basis.

Note

3

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The accounts of all of the Company's subsidiaries are included in the consolidated financial statements. All significant intercompany transactions and balances have been eliminated. The 50% ownership of a foreign chemical manufacturing company is accounted for by the equity method (see Note 12).

Cash Equivalents

The Company considers highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

Inventories

Inventories are stated at the lower of cost or market. The LIFO (last-in, first-out) method is utilized to determine cost for a substantial portion of the Company's domestic inventories. All other inventories are determined principally based on average cost.

Depreciation and Capitalized Interest

Depreciation is computed principally on the straight-line method based on the estimated economic lives of the assets. Certain interest charges are capitalized as part of the cost of property, plant and equipment.

Foreign Exchange Contracts

The Company enters into a variety of foreign exchange instruments in order to hedge a portion of both its borrowings denominated in foreign currency and its purchase commitments related to the operations of foreign affiliates.

Gains and losses on such instruments are deferred and amortization is included in the measurement of the foreign currency transactions hedged. Forward contract agreements entered into from time to time require the Company and the counterparty to exchange fixed amounts of U.S. dollars for fixed amounts of foreign currency on specified dates. The value of such contracts will vary with changes in the market exchange rates.

Translation of Foreign Currency Amounts

For non-U.S. subsidiaries which operate in a local currency environment, assets and liabilities are translated to U.S. dollars at year-end exchange rates. Translation adjustments are accumulated in a separate component of stockholders' equity, "Cumulative translation adjustment." Income and expense items are translated at average rates of exchange during the year.

For non-U.S. subsidiaries which operate in a highly inflationary environment, inventories, fixed assets and investments are translated at historical rates as of the dates of acquisition, while other assets and liabilities are translated at year-end exchange rates. Inventories charged to cost of sales and depreciation expense are remeasured at historical rates, while all other income and expense items are translated at average rates of exchange during the year. Gains and losses resulting from translation are included in other income (expense), net.

Excess of Cost Over Net Assets of Businesses Acquired Excess of cost over net assets of businesses acquired is amortized on the straight-line method over a period of approximately 40 years.

Research and Development

Research and development expenses are charged to operations as incurred and amounted to \$17.8 million for the year 1991, \$16.3 million for the year 1990, \$9.5 million for the nine months ended December 31, 1989, and, for the Predecessor Company, \$3.6 million for the first quarter ended April 2, 1989.

PRO FORMA FINANCIAL INFORMATION

Presented below are condensed statements of operations for the years 1991 and 1990 on a historical basis and an unaudited pro forma statement of operations for the year 1989, prepared as if the Acquisition (discussed in Note 1) had occurred on January 1, 1989. The pro forma statement reflects adjustments for expenses attributable to the Acquisition, including interest expense arising from Acquisition debt, goodwill amortization and depreciation related to the writeup of plant and equipment to estimated fair value. The pro forma statement also reflects the elimination of historical Federal and state income taxes.

| (Millions) | Historical ' Decem 1991 | Pro Forma Year Ended December 31, 1989 | |
|--------------------------------|-------------------------------|---|---------|
| Net sales | \$525.8 | \$511.7 | \$469.6 |
| Costs and expenses | 371.2 | 364.6 | 340.3 |
| Goodwill amortization | 14.1 | 14.0 | 13.4 |
| Operating income | 140.5 | 133.1 | 115.9 |
| Interest expense | (52.7) | (85.2) | (93.6) |
| Other income (expense), net | (8.8) | (2.6) | 0.6 |
| Income before | | | |
| income taxes | 79.0 | 45.3 | 22.9 |
| Income taxes | (28.1) | (14.5) | (13.3) |
| Net income | \$ 50.9 | \$ 30.8 | \$ 9.6 |

Pro forma interest expense for the year 1989 was calculated assuming that debt incurred in connection with the Acquisition was outstanding as of January 1, 1989, and that such debt had borne interest at the rates that would have been in effect during 1989. Such debt consisted of a \$499 million bank term loan, a revolving credit facility with an average of \$90 million outstanding, and \$48 million of 16% Senior Increasing Rate Notes. Pro forma interest expense for 1989 does not give retroactive effect to the repayment of term debt with the proceeds of the sale of common stock in July 1991.

Federal and state income taxes were not provided on a proforma basis in 1989 because the aforementioned interest deduction attributable to the Acquisition debt eliminated the need for a Federal or state tax provision. However, the foreign tax expense for 1989 has remained unchanged from the historical financial statements.

On April 10, 1989, the Company acquired Sutton Laboratories, Inc. ("Sutton") for \$32 million. The acquisition was accounted for as a purchase. Accordingly, the results of Sutton have been included from the date of acquisition in both the Consolidated Statement of Income for the nine months ended December 31, 1989 and the pro-forma statement of operations for the year 1989.

Note 5

INCOME TAXES

Income tax provision consists of the following:

| | | Predecessor Company | | |
|----------------------|------------|---------------------------|--|---|
| (Thousands) | | Ended nber 31, 1990 | Nine Months Ended December 31, 1989 | First Quarter Ended April 2, 1989 |
| Federal | | | • | |
| Current | \$(14,225) | \$ 5,090 | \$ 6,501 | \$ (4,724) |
| Deferred | (5,532) | (5,090) | (8,083) | (1,741) |
| Total Federal | (19,757) | _ | (1,582) | (6,465) |
| Foreign State and | (7,440) | (14,455) | (9,239) | (4,082) |
| local | (916) | (100) | | (449) |
| Income tax | | | | |
| provision | \$(28,113) | \$ (14,555) | \$ (10,821) | \$(10,996) |

The differences between the income tax provision computed by applying the statutory Federal income tax rate to pretax income and the actual tax provision are as follows:

Predecessor

| | | Company | | |
|---|------------|--------------------------|--|---|
| (Thousands) | | Ended ber 31, 1990 | Nine Months Ended December 31, 1989 | First Quarter Ended April 2, 1989 |
| Statutory provision | \$(26,849) | \$ (15,410) | \$ (7,878) | \$ (9,943) |
| Impact of foreign operations | 3,933 | 5.362 | 233 | (678) |
| Goodwill amortiza- | · | | | |
| tion Additional depreciation expense resulting from the | (4,783) | (4,759) | (3,462) | |
| Acquisition Percentage | (1,707) | (1,707) | (1,280) | |
| depletion | 1.947 | 2,078 | 1,692 | 348 |
| Other, net | (654) | (119) | (126) | (723) |
| Income tax provision | \$(28,113) | \$(14,555) | \$(10,821) | 5(10,996) |

The tax effect of timing differences relates to transactions recorded for financial reporting purposes in a period different from that in which such transactions are reported for income tax purposes. The nature of these differences and the tax effect of each were as follows:

| effect of each were as follows: | | Ended iber 31, | None Months Ended December 31, | First Quarter Ended |
|--|------------|-------------------|--------------------------------------|------------------------|
| (Thousands) | 1991 | 1990 | 1989 | April 2, 1989 |
| Tax depreciation over book depreciation | \$ (2,235) | \$ (5,105) | \$ (3,292) | \$ (1,99 1) |
| Foreign exchange losses (deductible) not deductible for tax purposes | (613) | 413 | | - |
| (Deductible) non-deductible adjustment for inventory valuation | | | | |
| reserves | 339 | 479 | (1,818) | 465 |
| Provisions charged against book income, net | (2,822) | (1,005) | (2,853) | 617 |
| Other, net | (201) | 128 | (120) | (832) |
| Tax effect of timing differences | \$ (5,532) | \$ (5.090) | \$ (8,083) | \$ (1,741) |
| | | | | |

Prior to adoption of the Tax Sharing Agreement discussed below, the tax provision was calculated on a separate company basis. The accompanying financial statements do not give retroactive effect to the Tax Sharing Agreement prior to January 1, 1991. The Company has recorded a deferred tax liability which represents the amount of income taxes payable to GAF with respect to income already recorded in the financial statements but which will not become taxable until a future year.

The Company and each of its domestic subsidiaries have entered into an agreement ("Tax Sharing Agreement") with GAF and G Industries with respect to the payment of Federal income taxes and certain related matters. During the term of the Tax Sharing Agreement, the Company is obligated to pay to G Industries an amount equal to those Federal income taxes the Company would have incurred if, subject to certain exceptions, the Company (on behalf of itself and its domestic subsidiaries) filed its own separate Federal income tax return. These exceptions include, among others, that the Company may utilize certain favorable tax attributes-i.e., losses, deductions and credits (except for a limited amount of foreign tax credits and, in general, net operating losses), only at the time such attributes reduce the Federal income tax liability of the GAF group; and that the Company may carry back or carry forward its lavorable

tax attributes only after taking into account current tax attributes of the GAF group. In general, subject to the foregoing limitations, unused tax attributes will carry forward for use in reducing amounts payable by the Company to G Industries in future years. Subject to certain exceptions, actual payment for such attributes will be made by G Industries to the Company only when GAF receives an actual refund of tax from the Internal Revenue Service or, under certain circumstances, when GAF no longer owns more than 50% of the Company. Foreign tax credits not utilized will be refunded by G Industries to the Company, if such credits expire unutilized, upon the termination of the statute of limitations for the year of expiration.

Company

The provisions of the Tax Sharing Agreement could result in the Company having greater liability thereunder than it would have had if it (and its domestic subsidiaries) had filed its own separate Federal income tax return. Moreover, under the Tax Sharing Agreement, the Company and each of its domestic subsidiaries are responsible for any taxes that would be payable by reason of any adjustment to the tax returns of GAF or its subsidiaries for prior years relating to the business or assets of the Company or any of its domestic subsidiaries; in addition, the other subsidiaries of the Company are responsible for their respective taxes. The Tax Sharing Agreement provides for analogous principles to be applied to any consolidated, combined or unitary state or local income taxes. Under the Tax Sharing Agreement, GAF makes all decisions with respect to all matters relating to taxes of the GAF consolidated group.

The Company and each of its domestic subsidiaries join in the filing of a consolidated Federal income tax return with GAF. As members of the GAF consolidated group, the Company and each of its domestic subsidiaries are jointly and severally liable for all Federal income tax liabilities of every member of the GAF consolidated group, including tax liabilities not related to the business or assets of the Company and its domestic subsidiaries.

Predecessor

Company

Income taxes payable at December 31, 1991 include \$1.4 million payable to the Company's parent.

In February 1992, the Financial Accounting Standards Board issued Statement No. 109, "Accounting for Income Taxes", which established financial accounting and reporting standards for the effects of income taxes. The new standard is effective no later than for the year 1993. At the date the Company adopts the new accounting rules, it may record the entire catch-up effect in that year or it may retroactively restate prior financial statements, including the financial statements presented herein. The Company does not anticipate that the implementation of this new standard will have a material adverse effect on its financial position or results of operations.

Note



INVENTORIES

A substantial portion of domestic inventories is valued using the LIFO method. As a result of the Acquisition, there is no material difference between inventories valued at LIFO and average cost.

Inventories consist of the following:

| December 31, | | |
|--------------|--------------------------------------|--|
| 1991 | 1990 | |
| \$58,995 | \$52,202 | |
| 18,196 | 14,535 | |
| 16,645 | 16,979 | |
| \$93,836 | \$83,716 | |
| | 1991 \$58,995 18,196 16,645 | |

NOTE

PROPERTY, PLANT AND EQUIPMENT

Property, Plant and Equipment consists of the following:

| Decem | eber 31, | |
|-----------|--|--|
| 1991 | 1990 | |
| \$ 40,414 | \$ 39,908 | |
| 54,959 | 52,679 | |
| 263,784 | 239,623 | |
| 26,054 | 20,102 | |
| 385,211 | 352,312 | |
| (46,474) | (28,275) | |
| \$338,737 | \$324,037 | |
| | 1991 5 +0.414 54.959 263.784 26.054 385,211 (46,474) | |

Note

8

LONG-TERM DEBT

Long-term debt consists of the following:

| | December 31, | | |
|--|--------------|-----------|--|
| (Thousands) | 3991 | 1990 | |
| Intercompany Term Note | \$300,995 | \$600,000 | |
| Borrowings under Intercompany | | | |
| Revolving Note | 70,000 | 62,225 | |
| Industrial revenue bonds | 3,551 | 4,001 | |
| Obligations on mortgaged properties | 44,519 | 44,455 | |
| 101/496 Senior Subordinated Notes due | | | |
| 1994 | 13,684 | 13,684 | |
| 111/6% Senior Subordinated Notes due | | | |
| 1995 | 6,745 | 6,745 | |
| Unamortized discount | (90) | (116) | |
| Total long-term debt | 439,404 | 730,994 | |
| Less current maturities | (25,658) | (32,950) | |
| Long-term debt less current maturities | \$413,746 | \$698,044 | |

See Note 17 for information in connection with the issuance of new debt and an amendment to the Credit Agreement discussed below, in March 1992.

The Company has entered into an Intercompany Credit Agreement with G Industries, pursuant to which the Company has the right to obtain loans and the issuance of letters of credit under the Credit Agreement dated as of September 17, 1990, as amended ("Credit Agreement"), between G Industries and the financial institutions party thereto (the "Banks") which makes available to G Industries a five-year \$200 million combined revolving loan and letter of credit facility (subject to reduction by up to \$50 million in January 1994). Pursuant to the Intercompany Credit Agreement, G Industries makes borrowings of revolving loans and obtains the issuance of letters of credit at the request of the Company. The proceeds of such borrowings are loaned by G Industries to the Company pursuant to an intercompany note (the "Intercompany Revolving Note") that mirrors the terms of the revolving credit facility under the Credit Agreement.

In addition, the Company is obligated pursuant to an intercompany note to G Industries for a term loan (the "Intercompany Term Note") under the Credit Agreement, of which \$301 million is outstanding as of December 31, 1991 (see Note 2).

The Intercompany Credit Agreement permits G Industries to incur "Affiliate Obligations" by obtaining the issuance of up to \$50 million of letters of credit under the Credit Agreement for the benefit of certain subsidiaries of G Industries other than the Company and its subsidiaries (the "Non-ISP Letters of Credit") and by obtaining revolving loans under the Credit Agreement to pay reimbursement obligations arising in connection with drawings on Non-ISP Letters of Credit (the "Non-ISP Revolving Loans").

The Company and certain of its subsidiaries have guaranteed, on a joint and several basis, the assets of the Company and its domestic subsidiaries, and 65% of the capital stock of its foreign subsidiaries are pledged to the Banks to secure all of the obligations of G Industries under the Credit Agreement. The stock of the Company owned by GCC has also been pledged to secure all of G Industries' obligations under the Credit Agreement.

A default by G Industries in respect of any Affiliate Obligations, or by G Industries or affiliates of the Company with respect to covenants under the Credit Agreement or the guarantees, could result in the obligations under the Credit Agreement being accelerated. In addition, the Credit Agreement provides for a cross-default in the event of a default under certain debentures issued by G-1 Holdings. In the event G Industries or any other party to the Credit Agreement fails to perform its obligations under the Credit Agreement, the Banks could require the Company and its subsidiaries to perform such obligations pursuant to the terms of their respective guarantees. In such event, the Banks could foreclose upon or sell the assets of the Company and its subsidiaries pledged as collateral (other than to recover amounts outstanding under the Affiliate Obligations). The Banks could also foreclose on the common stock pledged by GCC as collateral, in which event voting control of the Company and its subsidiaries could shift from GAF to the Banks or any party to which the Banks may subsequently transfer their interests in such stock.

In addition, under the Intercompany Credit Agreement, the Company may lend up to \$50 million to G Industries and its subsidiaries. The Company has entered into an agreement with such subsidiaries pursuant to which it makes loans, which loans are payable upon demand and bear interest at market rates. The loans are evidenced by intercompany promissory notes that are pledged to secure the obligations of G Industries under the Credit Agreement.

The Intercompany Term Note matures on September 17, 1998 and the intercompany revolving notes are due and payable on September 17, 1995. Borrowings under the Intercompany Credit Agreement bear interest at a rate (8% on December 31, 1991) based on the Banks' base rate (as defined) or a Eurodollar rate (as defined), at the option of the Company.

A covenant in the Credit Agreement provides that the

Company may not pay dividends (i) that exceed 10% of the Company's consolidated net income or (ii) upon the occurrence and during the continuance of an event of default under the Credit Agreement.

The Company is contingently liable under letters of credit issued on its behalf under the Intercompany Credit Agreement aggregating \$19.5 million as of December 31, 1991.

As of December 31, 1991, after giving effect to \$61.7 million of letters of credit outstanding at G Industries, and to outstanding borrowings, the amount remaining available under the Intercompany Revolving Note was \$68.3 million.

In connection with the Acquisition, the Predecessor Parent Company conducted tender offers for its 113/8% Senior Subordinated Notes due 1995 and 103/8% Senior Subordinated Notes due 1994, and accepted for payment all validly tendered securities constituting approximately 95% and 91%, respectively, of each issue.

The aggregate maturities of long-term debt as of December 31, 1991 for the next five years are as follows:

| (Thousands) | |
|-------------|-----------|
| 1992 | \$ 25,658 |
| 1993 | 22,456 |
| 1994 | 42,068 |
| 1995 | 108,435 |
| 1996 | 4,955 |

In the above table, 1995 maturities include the \$70 million of borrowings outstanding under the Intercompany Revolving Note as of December 31, 1991.

Note



BENEFIT PLANS

Eligible, full-time employees of the Company are covered by one or more of GAF's various benefit plans, including the GAF Capital Accumulation Plan for Salaried Employees, the Retirement Plan for Hourly Employees, and a nonqualified retirement plan for the benefit of certain key employees.

Defined Contribution Plan

The GAF Capital Accumulation Plan is a defined contribution plan for eligible salaried employees. The Company contributes 3% of participants' compensation, plus matching contributions up to an additional 4% of compensation for participants who make voluntary contributions. Each participant is fully vested at all times in the balance of his account. The aggregate contributions made by the Company to the plan and charged to operations were \$2,832,000 for the year 1991, \$2,770,000 for the year 1990, and \$2,077,000 for the nine months ended December 31, 1989, and, by the Predecessor Company, \$795,000 for the lirst quarter ended April 2, 1989.

Defined Benefit Plans

The Company participates in GAF's Retirement Plan for Hourly Employees (the "GAF Retirement Plan"), which is a noncontributory defined benefit plan. Benefits under this plan are based on stated amounts for each year of service. GAF's funding policy is consistent with the minimum funding requirements of ERISA, plus any additional amounts which GAF may determine to be appropriate.

Because the Company participates in the GAF Retirement Plan, data presented below is for such plan as a whole.

GAF's net periodic pension cost for the GAF Retirement Plan included the following components:

| | | Predecessor Parent Company | | |
|--|-----------------|----------------------------|--|--|
| (Thousands) | | Ended nber 31, 1990 | Nine Months Ended December 31, 1989 | First Quarter Ended April 2, 1989 |
| Service cost Interest cost Actual return | \$ 891 1,194 | \$ 884 980 | \$561 585 | \$187 195 |
| on plan assets Net deferral and | (649) | (530) | (256) | (85) |
| amortization | 103 | 150 | 91 | 30 |
| Net periodic pension cost | \$1,539 | \$1,484 | \$981 | \$327 |

Pension expense charged to operations by the Company with respect to its participation in the GAF Retirement Plan was \$1,035,000 for the year 1991, \$811,000 for the year 1990, and \$522,000 for the nine months ended December 31, 1989, and, by the Predecessor Company, \$174,000 for the first quarter ended April 2, 1989.

The following table sets forth the funded status of the GAF Retirement Plan:

| | December 31 | | |
|---|-------------|----------|--|
| (Thousands) | 1991 | 1990 | |
| Accumulated benefit obligation: Vested | \$13,080 | \$10,319 | |
| Nonvested | 2,620 | 2,721 | |
| Total accumulated benefit obligation | \$15,700 | \$13,040 | |
| Projected benefit obligation Fair value of plan assets, primarily listed | \$15,700 | \$13,040 | |
| stocks and U.S. Government securities | (9,204) | (6,719) | |
| GAF's projected benefit obligation in excess of plan assets | 6,496 | 6,321 | |
| Unrecognized prior service cost | (1,736) | (1,657) | |
| Unrecognized net gain (loss) | (259) | (307) | |
| GAF's unfunded accrued pension cost | \$ +,501 | \$ 4,357 | |
| The Company's portion of GAFs projected benefit obligation in excess of plan assets | \$ 3,667 | \$ 2,392 | |

The difference of \$2 million between the projected benefit obligation in excess of plan assets and the unfunded accrued pension cost as of December 31, 1991 has been recorded by GAF as an unfunded liability. Of that amount, \$1,145,000 has been recorded by the Company as a liability, offset by an intangible asset of \$977,000 and a reduction of stockholders' equity of \$168,000.

In determining the projected benefit obligation, the weighted average assumed discount rate was 8.75% and 9.25% for 1991 and 1990, respectively. The expected long-term rate of return on assets used in determining net periodic pension cost was 9% and 8% for 1991 and 1990, respectively.

GAF has a nonqualified defined benefit retirement plan for the benefit of certain key employees, including certain employees of the Company. Expense accrued by the Company for future obligations under this plan was \$442,000 for the year 1991, \$367,000 for the year 1990, and \$329,000 for the nine months ended December 31, 1989, and, by the Predecessor Company, \$61,000 for the first quarter ended April 2, 1989. Employees who participate in this plan are not entitled to have employer contributions made to their account under the GAF Capital Accumulation Plan.

Other Benefit Plans

GAF maintained an Equity Appreciation Plan, which was terminated upon completion of the initial public offering. As a result, the Company's 1991 results reflect a one-time charge of \$3.8 million, representing the Company's portion of the costs in connection with the plan termination.

In addition to providing pension benefits. GAF presently provides certain health care and life insurance benefits for retired employees. Substantially all of the Company's employees may become eligible for those benefits if they reach normal retirement age while working for the Company. The cost to the Company of retiree health care and life insurance benefits for the year 1991, the year 1990, and the nine months ended December 31, 1989 approximated \$1.9 million, \$2.6 million and \$1.5 million, respectively, and, to the Predecessor Company, \$.6 million for the first quarter ended April 2, 1989.

In December 1990, the Financial Accounting Standards
Board issued Statement of Financial Accounting Standards
No. 106, "Employers' Accounting for Postrentement Benefits
Other Than Pensions." The new standard requires that the
expected costs of these benefits be recognized in the financial statements over an employee's active working career. The
Company presently recognizes this expense as claims are

incurred. Adoption of the new standard is required no later than for the year 1993.

Adoption of the new standard will create a previously unrecognized obligation covering prior years with respect to both existing retirees and active employees. This obligation may be recognized in future financial statements in one of two ways: (1) by immediate recognition through a cumulative catch-up adjustment in the statement of income, based on the discounted present value of expected future benefits attributable to service rendered prior to adoption of the new standard, or (2) prospectively, by amortizing the obligation on a straight-line basis over the average remaining service period of active plan participants.

GAF's actuaries have made a preliminary review of the potential effects of the new accounting standard, using 1991 data. Their estimates are subject to change based on a number of factors, including changes in the assumed health care cost trend rate used in the calculations. Based on such review, GAF's postretirement benefit obligation at December 31, 1991, measured in accordance with the new standard. would be approximately \$82 million, of which GAF has already provided approximately \$9.3 million. If the new standard had been adopted prospectively in 1991, the actuaries estimate that GAF's pretax postretirement benefit expense provision for 1991 would have been approximately \$12 million. GAF's pretax expense provision for 1991 was approximately \$3.6 million, of which approximately \$1.9 million was charged to the Company. The new accounting method will have no effect on the Company's cash outlays for retiree benefits.

10

STOCK OPTION PLAN

The 1991 Incentive Plan for Key Employees (the "1991 Incentive Plan") authorizes the grant of options to purchase a maximum of 3,000,000 shares of the Company's common stock. Options may be either options intended to be "incentive stock options" within the meaning of Section 422 of the Internal Revenue Code ("Code") or "nonqualified" stock options for purposes of the Code. The exercise price of options granted must be at least equal to the Fair Market Value (as defined in the 1991 Incentive Plan) of such shares on the date of grant.

During 1991, 836,948 options were granted at an exercise price of \$12.25, all of which were outstanding at December 31, 1991. The term of each option is generally five years and 60 days. Options may not be exercised during the first year after the date of grant. Thereafter, each option becomes exercisable as to 20%, 40%, 60%, 80% and 100% of the shares subject thereto on each of the first through the fifth anniversaries of the date of grant.

Notwithstanding any other provision of the 1991 Incentive Plan, the Compensation and Pension Committee may prohibit the exercise of any or all options to purchase shares of common stock if it pays the option holder an amount equal to the difference between the aggregate Fair Market Value of the shares subject to such options and the aggregate option price. Such amount shall be paid in cash or any combination of cash and common stock at the election of the Compensation and Pension Committee.

NOTE

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RELATED PARTY TRANSACTIONS

The Company sells mineral products to GAF Building Materials Corporation, a subsidiary of G Industries ("Building Materials"). Such sales by the Company totaled \$30.7 million, \$30.3 million and \$22.4 million for the year 1991, the year 1990, and the nine months ended December 31, 1989, respectively, and, by the Predecessor Company, \$6.6 million for the first quarter ended April 2, 1989. The amount receivable from Building Materials for such sales at December 31, 1990 was \$3.4 million, while there was no receivable from Building Materials for such sales at December 31, 1991.

The Company has provided general management, financial, legal, computer, administrative and facilities services to Building Materials and GAF Broadcasting Company, Inc. ("Broadcasting"). Amounts charged by the Company to Building Materials and Broadcasting for such services were allocated based on the operating income of the Company in each year relative to the operating income of Building Materials and Broadcasting, and represent, in the opinion of management, a fair reflection of the costs of providing such services. Such charges by the Company aggregated \$4.3 million, \$4.5 million and \$2.9 million for the year 1991, the year 1990, and the nine months ended December 31, 1989, respectively, and, by the Predecessor Company, \$.7 million for the first quarter ended April 2, 1989.

The Company has entered into a three-year Management Agreement covering 1991–1993, pursuant to which the Company agreed to provide general management, financial, legal, computer, administrative and facilities services to GAF and its subsidiaries, including Building Materials and Broadcasting for annual management fees of \$4.2 million and \$139,000, respectively. Such fees will increase by 5% per year and can be adjusted in certain limited circumstances, including the occurrence of a substantial change in the scope or nature of Building Materials' or Broadcasting's business. In the event that the Company or its employees provide services to any of its other affiliates substantially greater than

those provided in the past, such affiliate will reimburse the Company for the costs of providing such services.

In addition, the Management Agreement provides that the parties may pay certain of each other's expenses for their mutual administrative convenience until such time as such expenses can be directly billed or charged to the party which

incurred them, so long as each party which incurs such expenses promptly reimburses the party which pays the costs thereof.

Tax Sharing Agreement. See Note 5.

Intercompany Credit Agreement. See Note 8.

NOTE 12

INVESTMENT IN JOINT VENTURE

Financial data presented below pertain to GAF-Hüls Chemie GmbH ("GAF-Hüls"), a joint venture between the Company and Hüls Aktiengesellschaft, which operates a chemical manufacturing plant in Germany. The results of this joint

venture are accounted for by the equity method. The Company's equity in the earnings of GAF-Hüls is reflected as a reduction of cost of products sold in the Company's statements of income.

| | | Сотрапу | | | | |
|--|---------------------|---------------------------|--|--|--|--|
| (Thousands) | ••• | Ended nber 31, 1990 | Nine Months Ended December 31, 1989 | First Quarter Ended April 2, 1989 | | |
| Income Statement data: Revenues: From the Company | \$ 14,895 | \$ 22,256 | \$ 25,931 | \$ 5,983 | | |
| From others | 89,326 | 99,020 | 67,155 | 24,144 | | |
| Total revenues Costs and expenses | 104,221 78,611 | 121,276 79,440 | 93,086 60,518 | 30,127 18,586 | | |
| Operating income | \$ 25,610 | \$ 41,836 | \$ 32,568 | \$ 11,541 | | |
| Net income of GAF-Hüls for the period Equity of the Company in earnings of GAF-Hüls | \$ 16,621 7,894 | \$ 19,530 9,684 | \$ 17,596 8,698 | \$ 6,232 3,116 | | |
| Cash Flow data: Cash Flows From Operating Activities: | | | | | | |
| Net income | \$ 16,621 | \$ 19,530 | \$ 17,596 | \$ 6,232 | | |
| Depreciation 'amortization Working capital changes | 4,389 3,028 | 4,977 (4,500) | 3,335 4,947 | 994 (18,839) | | |
| Other, net | (140) | 2,076 | 3,192 | (837) | | |
| Total | 23,898 | 22,083 | 29,070 | (12,450) | | |
| Cash Flows From Investing Activities: Capital expenditures | (576) | (3,385) | (858) | (245) | | |
| Cash Flows From Financing Activities: | | | | | | |
| Dividends paid | (22,788) | (23,461) | (634) | _ | | |
| Other, net | (361) | 1,876 | 1,667 | (289) | | |
| Total | (23,149) | (21,585) | 1,033 | (289) | | |
| Net change in cash and cash equivalents | \$ 173 | \$ (2,887) | \$ 29,245 | \$(12,984) | | |
| (Thousand) | 1991 | December 31, 1990 | 1989 | April 2, 1989 | | |
| Balance Sheet data | | | ·· · - | | | |
| Current assets | \$ 53,611 | \$ 57,420 | \$ 60,612 | \$ 27,734 | | |
| Noncurrem assets | 57,137 | 61,043 | 56,997 | 54,599 | | |
| Total Assets | \$110,748 | \$118,463 | \$117,609 | \$ 82,333 | | |
| Carrent habilities Noncarrent habilities | \$ 9,879 16,357 | \$ 33,080 16,916 | \$ 40,649 15,280 | \$ 9, 7 71 13,755 | | |
| Total Lubdities | \$ 26,236 | \$ 49,996 | \$ 55,929 | \$ 23,526 | | |
| Net assets Equity of the Company in net assets of GAF-Hüls | \$ 84,512 41,588 | \$ 68,467 34,003 | \$ 61,680 30,690 | \$ 58,807 29,352 | | |

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| BUSINESS SEGMENT INFORMATION | | | | . 1 |
|---|---------------------------|----------------------------------|--|--|
| | | Company | ŗ | Predecessor Company |
| (Millions) | - | ear Ended scember 31, 1990 | Nine Months Ended December 31, 1989 | First Quarter Ended April 2, 1989 |
| Net sales: Specialty Derivative Chemicals Mineral Products Other | \$ 411.4 85.4 29.0 | \$ 396.8 82.6 32.3 | \$ 272.7 60.0 22.0 | \$ 92.2 16.6 6.1 |
| Net sales | \$ 525.8 | \$ 511.7 | \$ 354.7 | \$114.9 |
| Operating income: Specialty Derivative Chemicals Mineral Products Other | \$ 115.5 22.7 2.3 | \$ 108.1 20.5 4.5 | \$ 66.9 17.3 5.1 | \$ 25.8 4.0 1.2 |
| Total operating income | \$ 140.5 | \$ 133.1 | \$ 89.3 | \$ 31.0 |
| Identifiable assets: Specialty Derivative Chemicals Mineral Products Other | \$ 899.3 151.8 23.6 | \$ 885.9 156.5 22.1 | \$ 871.2 161.9 24.7 | \$285.9 37.6 26.7 |
| Total assets | \$1,074.7 | \$1,064.5 | \$1,057.8 | \$350.2 |
| Capital expenditures: Specialty Derivative Chemicals Mineral Products Other | \$ 29.7 4.5 0.2 | \$ 30.1 4.1 1.4 | \$ 16.9 4.2 1.8 | \$ 3.2 0.4 0.2 |
| Total | \$ 34.4 | \$ 35.6 | \$ 22.9 | \$ 3.8 |
| Depreciation: Specialty Derivative Chemicals Mineral Products Other | \$ 14.9 4.4 0.4 | \$ 14.5 4.1 0.2 | \$ 9.2 2.7 0.1 | \$ 1.7 0.6 |
| Total | \$ 19.7 | \$ 18.8 | \$ 12.0 | \$ 2.3 |

GEOGRAPHIC INFORMATION

Results set forth below for foreign operations represent sales and operating income of foreign-based subsidiaries.

| and opening mount of foreign based substanties. | | Company | | | | Predecessor Company First Quarter Ended April 2, 1989 | |
|---|---|------------------------|-----|--|------------|--|-------------------------|
| (Millions) | Year Ended December 31, 1991 1990 | | | Nine Months Ended December 31, 1989 | | | |
| Net sales: Domestic operations* Europe** Other foreign operations | \$ | 278.0 173.9 73.9 | \$ | 266.6 174.2 70.9 | \$ | 192.2 115.3 47.2 | \$ 62.8 36.5 15.6 |
| Net sales | s | 525.8 | S | 511.7 | 5 | 354.7 | \$114.9 |
| Operating income: Domestic operations Europe*** Other foreign operations | \$ | 71.4 55.2 13.9 | \$ | 57.0 58.3 17.8 | \$ | 45.4 28.2 15.7 | \$ 12.4 14.3 4.3 |
| Operating income Interest expense and other, net | | 140.5 (61.5) | - | 133.1 (87.8) | | 89.3 (66.1) | 31.0 (1.8) |
| Income before income taxes | \$ | 79.0 | S | 45.3 | S | 23.2 | \$ 29.2 |
| Identifiable assets: Domestic operations Europe * * * Other foreign operations | \$ | 930.4 115.3 29.0 | \$ | 928.7 108.6 27.2 | s | 928.4 102.1 27.3 | \$236.9 93.6 19.7 |
| Total | \$1 | ,074.7 | \$1 | .064.5 | S 1 | .057.8 | \$350.2 |

*Net Sales-Domestic Operations exclude sales by the Company's domestic subsidiaries to foreign affiliates of \$107.9 million for the year 1991, \$88.8 million in 1990, \$62.9 million for the nine months ended December 31, 1989, and \$21.7 million for the first quarter ended April 2, 1989.

*Net Sales-Europe exclude sales by the Company's European subsidiaries to domestic and other foreign affiliates of \$13.6 million for the year 1991, \$12.2 million in 1990, \$12.9 million for the nine months ended December 31, 1989, and \$5.3 million for the first quarter ended April 2, 1989.

*Operating Income-Europe, and Identifiable Assets-Europe include the Company's 50% ownership of GAF-Hüls.

SUPPLEMENTARY INCOME STATEMENT AND BALANCE SHEET INFORMATION

| | | Compa | ıny | Predecessor Company |
|---|----------|---------------------------|--|--|
| ·Thousands: | | Ended oher 31, 1990 | Nine Months Ended December 31, 1989 | First Quarter Ended April 2, 1989 |
| Maintenance and repairs | \$34,281 | \$30,839 | \$22,983 | \$5,990 |
| Rental expense — Operating leases | 5,291 | 3,958 | 2,669 | 1,093 |

Included in accrued liabilities in the Consolidated Balance Sheets as of December 31, 1991 and December 31, 1990 are approximately \$6.5 million and \$7.5 million, respectively, of accrued environmental remediation costs.

COMMITMENTS AND CONTINGENCIES

GAF, G-I Holdings, G Industries, and GCC are presently dependent upon the earnings and cash flow of their subsidiaries (including the Company) in order to satisfy obligations as of December 31, 1991 in the amount of \$14.3 million with respect to preferred dividends; \$285.3 million principal amount of debentures on which interest is payable in the form of additional debentures through March 1994, after which interest must be paid in cash, and on which the interest rate was reset to 12.875% in September 1991; and approximately \$137 million of various other liabilities including deferred taxes.

Ashestos Litigation Against GAF GAF has advised the Company that GAF has been named as a co-detendant in approximately 69,000 pending lawsuits involving alleged health claims relating to the inhalation of asbestos liber, hav-

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ing resolved approximately 73,000 other lawsuits involving similar claims. GAF has also advised the Company that GAF has been named as a co-defendant in approximately 37 pending lawsuits alleging economic and property damage or other injuries in schools or public and private buildings caused, in whole or in part, by what is claimed to be the present or future need to remove asbestos material from those premises. GAF has informed the Company that substantially all of the liabilities, including expenses incurred by GAF to date in the asbestos-related lawsuits, have been paid by insurance and that it believes, based upon its financial resources, including insurance, that the continued defense and ultimate disposition of such lawsuits will not have a material adverse effect on GAF's business or financial condition. Neither the Company nor the assets or operations of the Company or GCC, which was operated as a division of GAF prior to July 1986, have been employed in the manufacture or sale of asbestos products. The Company believes that it should have no legal responsibility for damages in connection with asbestos-related claims. Nevertheless, the Company cannot predict whether any such claims will be asserted against it or the outcome of any litigation relating to such claims. In addition, should GAF be unable to satisfy judgments against it in asbestos-related lawsuits, its judgment creditors might seek to enforce their judgments against the assets of GAF, including its indirect holdings of Common Stock of the Company, and such enforcement could result in a change of control of the Company.

Legal Proceedings. The Company has certain liabilities under New Jersey statutes and regulations relating to the closing of its plant in Linden, New Jersey (the "Linden Site"). In June 1989 and June 1990, the Company entered into two Administrative Consent Orders (the "ACOs") with the New Jersey Department of Environmental Protection and Energy ("NJDEPE") under the New Jersey Spill Compensation and Control Act, among other New Jersey laws, which establish deadlines for the Company to (i) comply with surface water discharge standards and (ii) develop a remediation plan for the Linden Site. Pursuant to the latter ACO, the Company posted letters of credit aggregating \$7.5 million to cover the anticipated costs of remediation; however, there can be no assurance as to the actual costs that will be incurred in connection with such remediation.

The Company is a party to a variety of proceedings and lawsuits involving environmental matters, including being named as defendant, respondent or a potentially responsible party, together with other companies, under CERCLA and similar state laws, in which recovery is sought for the cost of cleanup of contaminated waste disposal sites. These proceedings and lawsuits are, for the most part, in the early stages and, due to the practices of waste disposal haulers and disposal facilities prior to adoption and implementation of the environmental laws and regulations, evidence is difficult to obtain or evaluate.

The Company is seeking dismissal of a number of the lawsuits and proceedings on the ground that there appears to be no substantial evidence of the Company's responsibility for any hazardous waste present at certain of the sites in question. At each site, the Company anticipates, although there can be no assurance, that liability, if any, will eventually be apportioned among the companies found to be responsible for the presence of hazardous waste at the site. Based on facts presently available, it is not possible to predict the eventual cost to the Company in these matters. In the opinion of management, these matters should be resolved gradually over a period of years for amounts that in the aggregate will not be material to the business or financial position of the Company.

The Company has an agreement with its comprehensive general liability insurers to cover, under a reservation of rights, the majority of the Company's liability and expenses in connection with these administrative proceedings and lawsuits. Pursuant to the agreement, the insurers pay costs of the Company in defending these administrative proceedings and lawsuits and reimburse the Company for more than a majority of its liabilities. Each insurer who is a party to this agreement is rated at least "A" by a leading independent insurance rating service, as a result of which the Company believes that the insurers have the ability to make payments pursuant to the agreement, although no assurances can be given. The Company also believes that the amount of insurance available under the policies pursuant to which the expenses and liabilities are being paid will be sufficient to cover the Company's expenses and that portion of the Company's estimated liability agreed to be paid by such insurers. In addition, the Company has established a reserve to cover costs in connection with these administrative proceedings and lawsuits.

The Company has operating leases for transportation, production and data processing equipment and for various buildings. Future minimum lease payments for properties

which were held under long-term noncancelable leases as of December 31, 1991 were as follows:

| (Thousands) | |
|------------------------|---------|
| 1992 | \$2,605 |
| 1993 | 1,844 |
| 1994 | 1,225 |
| 1995 | 787 |
| 1996 | 543 |
| Later years | 1,221 |
| Total minimum payments | \$8,225 |

Based upon information presently available, management believes that the capital expenditures necessary in order to maintain the Company's compliance with environmental laws and regulations will not exceed \$5 million for each of the next five years.

NOTE

SUBSEQUENT EVENT

In March 1992, two domestic subsidiaries of the Company (the "Issuers") issued \$200 million of 9% Senior Notes (the "Notes"), due 1999. The Notes are guaranteed by the Company and all of its domestic subsidiaries (the "Subsidiary Guarantors"). The net proceeds from the issuance of the Notes were used by the Company to repay a portion of the Intercompany Term Note to G Industries, and by G Industries to repay a portion of the term loan under the Credit Agreement.

The Notes are general, unsecured obligations of the Issuers. Upon issuance of the Notes, the Credit Agreement was amended, with the Issuers assuming G Industries' obligations under the Credit Agreement, including the term loan and the combined revolving credit/letter of credit facility (except for obligations related to letters of credit issued on behalf of Building Materials, which are limited to \$40 mil-

lion). In addition, all liens on assets of the Company securing the Bank indebtedness were released, with the result that the remaining Bank indebtedness and the Notes rank pari passu.

As a result of the foregoing, the Company's scheduled repayments of long-term debt for the year 1992 have been reduced to \$25.7 million, and the current portion of long-term debt as of December 31, 1991 has been adjusted to reflect such reduction.

Presented below is combined condensed financial information for the Issuers and the Subsidiary Guarantors, which together are interdependent and constitute all of the domestic subsidiaries of the Company. Financial information for the Company's foreign subsidiaries, including its investment in GAF-Hüls, is reflected in the following financial information on the equity basis of accounting.

COMBINED CONDENSED STATEMENTS OF INCOME For the Issuers and the Subsidiary Guarantors

| | | Company | | | |
|---|---------------------------------|---------------------------------|--|--|--|
| (Millions) | | Ended iber 31, 1990 | Nine Months Ended December 31, 1989 | First Quarter Ended April 2, 1989 | |
| Net sales | \$385.9 | \$355.4 | \$255.1 | \$ 84.5 | |
| Costs and expenses: Cost of products sold Selling, general and administrative Goodwill amortization | 233.0 67.4 14.1 | 219.9 64.3 14.0 | 157.8 41.7 10 2 | 58.0 14.1 — | |
| Total costs and expenses | 314.5 | 298 4 | 209.7 | 72.1 | |
| Operating income Interest expense Equity in income from foreign subsidiaries and 50% owned joint venture Other expense, net | 71.4 (51.2) 52.4 (1.1) | 57.0 (83.1) 61.0 (4.0) | 45.4 (65.1) 36.9 (3.3) | 12.4 (1.9) 14.9 (0.2) | |
| Income before income taxes Income taxes | 71.5 (20.6) | 30,9 (0,1) | [3.9 (1.6) | 25.2 (7.0) | |
| Net income | 5 50.9 | \$ 30,8 | 5/12/3 | 5 18.2 | |

4.3

Predecessor

COMBINED CONDENSED BALANCE SHEETS For the Issuers and the Subsidiary Guarantors

| | December 31 | | | |
|---|--------------|-----------|--|--|
| (Millions) | 1991 | 1990 | | |
| Assets | | | | |
| Current Assets: | | | | |
| Cash and cash equivalents | \$ 0.1 | \$ 5.0 | | |
| Accounts receivable, net | 28.4 | 40.0 | | |
| Inventories | 54.8 | 56.2 | | |
| Other current assets | 10.0 | 5.6 | | |
| Receivable from related parties | 6.6 | 3.4 | | |
| Total Current Assets | 99.9 | 110.2 | | |
| Property, Plant and Equipment, net | 331.1 | 316.9 | | |
| Excess of cost over net assets of businesses acquired, net | 488.4 | 502.4 | | |
| Advances and equity in investment in foreign subsidiaries and 50% owned joint venture | 116.0 | 86.8 | | |
| Other assets | 11.0 | 6.5 | | |
| Total Assets | \$1,046.4 | \$1,022.8 | | |
| Liabilities and Stockholders' Equity | _ | | | |
| Current Liabilities: | | | | |
| Short-term debt and current maturities of long-term debt | \$ 0.6 | \$ 0.5 | | |
| Current maturities of Intercompany Term Note | 18.7 | 32.5 | | |
| Accounts payable | 27.2 | 29.1 | | |
| Accrued liabilities | 32.1 | 35.8 | | |
| Income taxes | 1.4 | | | |
| Total Current Liabilities | 80.0 | 97.9 | | |
| Long-term debt less current maturities | 61.4 | 61.9 | | |
| Intercompany Term Note | 282.3 | 567.5 | | |
| Borrowings under Intercompany Revolving Note | 70.0 | 62.2 | | |
| Deferred income taxes | 39.1 | 33.5 | | |
| Other liabilities | 29.2 | 44.8 | | |
| Stockholders' Equity | 484.4 | 155.0 | | |
| Total Liabilities and Stockholders' Equity | \$1,046.4 | \$1,022.8 | | |

COMBINED CONDENSED STATEMENTS OF CASH FLOWS For the Issuers and the Subsidiary Guarantors

| | | Company | | | |
|---|---------|---------------------------|--|--|--|
| (Millions) | | Ended nber 31, 1990 | Nine Months Ended December 31, 1989 | First Quarter Ended April 2, 1989 | |
| Cash and cash equivalents, beginning of period | \$ 5.0 | \$ 5.0 | s — | \$ 7.5 | |
| Cash Flows from Operating Activities: | | | | | |
| Net income | 50.9 | 30.8 | 12.3 | 18.2 | |
| Adjustments to reconcile net income to net cash provided by operating | | | | | |
| activities: | | | | | |
| Depreciation | 18.5 | 17.3 | 10.9 | 2.1 | |
| Goodwill amortization | 14.i | 14.0 | 10.2 | | |
| Deferred income taxes | 5.5 | 5 .1 | 8.1 | 1.7 | |
| (Increase) decrease in working capital | (3.0) | (0.3) | (20.2) | (9.0) | |
| Change in advances and equity in investment in foreign | | | | | |
| subsidiaries and 50% owned joint venture | (29.2) | (8.0) | (26.4) | 5.9 | |
| (Increase) decrease in receivable from related parties | (3.2) | 3.5 | (7.3) | 3.9 | |
| Other, net | (12.8) | (4.0) | 17.4 | (0.7) | |
| Net cash provided by operating activities | 40.8 | 58.4 | 5.0 | 22.1 | |
| Cash Flows from Investing Activities: | | | | - | |
| Capital expenditures | (32.7) | (33.7) | (21.8) | (3.8) | |
| Acquisition of Predecessor Company, net of cash acquired | _ | _ | (585.3) | _ | |
| Acquisition of Sutton Laboratories, net of cash acquired | _ | _ | (32.0) | _ | |
| Net cash used in investing activities | (32.7) | (33.7) | (639.1) | (3.8) | |
| Cash Flows from Financing Activities: | | | | | |
| Proceeds from initial public offering | 281.3 | _ | _ | _ | |
| Proceeds from debt incurred to acquire Predecessor Parent | | | | | |
| Company | _ | _ | 611.1 | _ | |
| Increase (decrease) in long-term debt | (291.7) | (5.0) | 50.8 | | |
| Change in cumulative translation adjustment | (0.2) | 11.6 | 7.4 | (2.9) | |
| Dividends and distributions to GCC | (27.7) | (31.3) | (30.3) | (18.2) | |
| Capital contribution by GCC | 25.3 | _ | _ | 4.1 | |
| Other, net | _ | _ | 0.1 | | |
| Net cash provided by (used in) financing activities | (13.0) | (24.7) | 639.1 | (17.0) | |
| Net change in cash and cash equivalents | (4.9) | | 5.0 | 1.3 | |
| Cash and cash equivalents, end of period | \$ 0.1 | \$ 5.0 | \$ 5.0 | \$ 8.8 | |

The advances and equity in investment in foreign subsidiaries and 50% owned joint venture and the related equity in income from foreign subsidiaries and 50% owned joint venture include the results of the wholly owned foreign subsidiaries of the Company and its 50% owned joint venture, GAF-Hüls (see Note 12). Profits in inventory on sales to the foreign subsidiaries and the joint venture have been eliminated. Operating income includes \$30.1 million, \$21.7 million and \$14.9 million of profits on sales made to the

foreign subsidiaries and the joint venture for the year 1991, the year 1990 and the nine months ended December 31, 1989, respectively, and, for the Predecessor Company, \$5.5 million for the first quarter ended April 2, 1989.

Dividends received from these entities aggregated \$40.1 million, \$43.0 million and \$14.7 million for the year 1991, the year 1990 and the nine months ended December 31, 1989, respectively, and, for the Predecessor Company, \$.9 million for the first quarter ended April 2, 1989.

Predecessor

To International Specialty Products Inc.:

We have audited the accompanying consolidated balance sheets of International Specialty Products Inc. (a Delaware corporation and a wholly-owned subsidiary of GAF Chemicals Corporation) and subsidiaries as of December 31, 1990 and 1991, and the related consolidated statements of income, stockholders' equity and cash flows for the nine-month period ended December 31, 1989 and the years ended December 31, 1990 and 1991. We have also audited the accompanying consolidated statement of income and cash flows of International Specialty Products Inc. Predecessor Company and subsidiaries for the first quarter ended April 2, 1989. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the

accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of International Specialty Products Inc. and subsidiaries as of December 31, 1990 and 1991, and the results of their operations and their cash flows for the nine-month period ended December 31, 1989 and the years ended December 31, 1990 and 1991, and the results of operations and cash flows of International Specialty Products Inc. Predecessor Company and subsidiaries for the first quarter ended April 2, 1989, in conformity with generally accepted accounting principles.

arthur andersen a Co.

Arthur Andersen & Co. Roseland, New Jersey March 3, 1992

International Specialty Products Inc.

SUPPLEMENTARY DATA (Unaudited)

QUARTERLY FINANCIAL DATA (Unaudited)

| | | 1991 By Quarter | | | 1990 By Quarter | | | |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| (In millions, except per share amounts) | First | Second | Third | Fourth | First | Second | Third | Fourth |
| Net sales Cost of products sold | \$138.7 71.2 | \$136.2 67.1 | \$128.5 63.4 | \$122.4 66.6 | \$134.2 74.1 | \$123.3 60.2 | \$129.2 70.2 | \$125.0 64.6 |
| Gross profit | \$ 67.5 | \$ 69.1 | \$ 65.1 | \$ 55.8 | \$ 60.1 | 5 63.1 | 5 59.0 | \$ 60.4 |
| Operating income | \$ 38.8 | \$ 40.6 | \$ 34.7 | \$ 26.4 | \$ 33.4 | \$ 35.8 | \$ 32.7 | \$ 30.7 |
| Income before income taxes Income taxes | \$ 20.3 7.4 | \$ 22.7 7.9 | \$ 20.1 7.1 | \$ 15.9 5.7 | \$ 13.2 3.5 | 5 13.5 3.6 | \$ 12.3 3.5 | \$ 6.3 3.9 |
| Net income | \$ 12.9 | \$ 14.8 | \$ 13.0 | \$ 10.2 | \$ 9.7 | <u>\$</u> 9,9 | \$ 8.8 | \$ 2.4 |
| Earnings per common share* | \$.16 | \$.18 | \$.13 | \$.10 | 5 .12 | 5 12 | 5 .11 | \$.03 |

*In accordance with the provisions of APB Opinion No. 15, earnings per share are calculated separately for each quarter and the full year. Accordingly, annual earnings per share will not necessarily equal the total of the interim periods. Earnings per common share for each quarter of 1990 and the first and second quarters of 1991 were calculated based

on the 80.5 million common shares outstanding prior to the initial public offering (see Note 2 of Notes to Consolidated Financial Statements), while carnings per common share for the third and fourth quaters of 1991 were calculated based on 99.9 million common shares outstanding after the initial public offering.